

# Attachment 1

Children's Community Physicians Association  
Purchasing Partners, L.P.



To: Children's Community Physicians Association Purchasing Partners, L.P.  
Board of Directors

From: Kena Norris, Executive Director

Re: Minutes of Monday, July 14, 2014, CCPAPP Board of Directors Meeting

Date: July 21, 2014

## **Members Present**

Aleta Clark, MD  
Virginia DePaul, MD  
Mary Hall, MD  
Diane Holmes, MD  
Timothy Geleske, MD  
Daniel Lum, MD  
Valerie Kimball, MD  
Sheri Ross, MD  
Dov Shapiro, MD  
Michael Siegel, MD  
Rebecca Unger, MD

## **Members Absent**

Allison Gehle, MD  
Guy Randolph, MD  
Susan Sirota, MD

## **Others Present**

Kena Norris

### **1. Call to order**

**Diane Holmes, MD**

The Children's Community Physicians Association Purchasing Partners Board of Directors Meeting was held on Monday, July 14, 2014 at McCormick and Schmick's, Skokie, IL. Diane Holmes, MD, President, called the meeting to order at 7:05 p.m.

- A. *Motion 1: To approve the minutes from the 6/16/2014 Board Meeting (Attachment 1). The motion was made, seconded, and unanimously approved.*

### **2. Report from the Treasurer**

**Michael Siegel, MD**

- A. *Motion 2: To approve Treasurer's Report for YTD Financial Statement as of 06/31/2014 (Attachment 2)*

In the financial report, the YTD versus budgeted is currently showing a deficit of approximately \$217,000 in operating revenue. However, Merck's vendor payment came in July for \$121,000 so it is not reflected in this financial report, which ended in June. The remaining deficit amount is largely due to prior reduced vendor payments from Sanofi. To date, CCPAPP has received \$80,000 less than budgeted from Sanofi due to Pentacel supply shortages and this will likely remain as a loss this fiscal year.

**1. 3. Report from Executive Director**

Kena Norris

A. Vendor Contract Updates

i. Merck

Staff met with the new Merck contact, Kathleen Roman, on 7/10/14. CCPAPP staff have been following up with non-compliant practices (practices ordering GSK's Hep A, Hep B, or Rotavirus vaccine) to remind them of CCPAPP's compliance terms. Merck revenue is close to meeting budget – CCPAPP received its Q1 2014 payment of 121,160 in July so it has not been reflected on the June financials.

ii. CDW

A new contract with CDW has been finalized with a July 1, 2014 effective date. Terms of the contract remain the same with the exception that CCPAPP will receive a 2.5% admin award (no longer 3%) on member purchases and that CDW will pay this admin award quarterly (instead of bi-annually).

iii. Sanofi

Staff informed by Sanofi that supplies of Pentacel, Adacel, Daptacel and Tubersol have increased. Allocations have not been lifted, but we have been told that Sanofi is currently able to meet demand. Meeting scheduled with Ben for 7/16/14 for a supply update. As previously discussed, the revenue from Sanofi is down approximately \$80K due to the supply shortage.

**4. Adjournment**

**Diane Holmes, MD**

The CCPA Board of Directors meeting was adjourned at 7:30 pm.